

Peter Simons FCMA

peter.simons@aicpa-cima.com

Giessen, Bayreuth and Bochum Universities 13, 14 and 15<sup>th</sup> November 2018

The Research

**Business Context** 

Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

Questions, comments, insights etc.

Conclusion

#### Our research has reached out to ...

## ATATAIXATAATAA MATAIXATAATAA MATAIXATAATAATAA

Over 5500 finance professionals



From over 2000 organizations



In over 150 Countries

What's happening in your world?

How is your business responding? How should finance support? What competencies will accountants need?

#### Creating a vision for the future; initial findings



#### https://www.cgma.org/resources/future-of-finance.html

The Research

**Business Context** 

Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

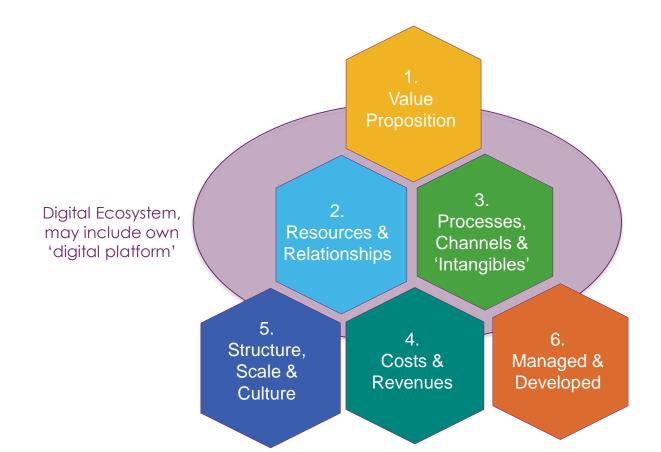
Questions, comments, insights etc.

Conclusion

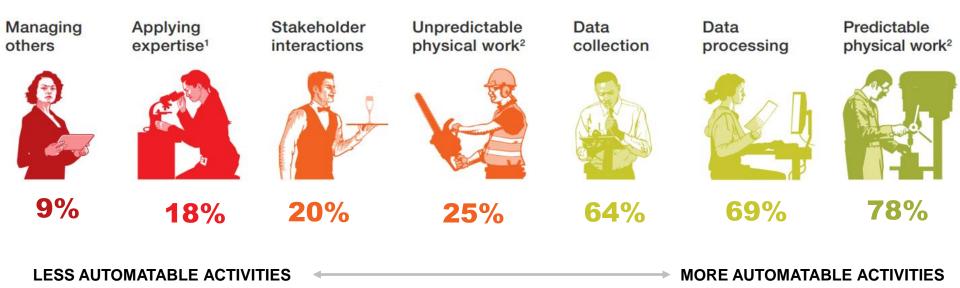
#### Key drivers of change



#### CGMA Business Model – Building Blocks



#### Implications of technology on future of finance Work activities at risk from automation



Source: McKinsey, Where machines could replace humans - and where they can't (yet)

The Research

**Business Context** 

Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

Questions, comments, insights etc.

Conclusion

#### The Management & Control Cycle

An essential discipline for business (and for success in life):

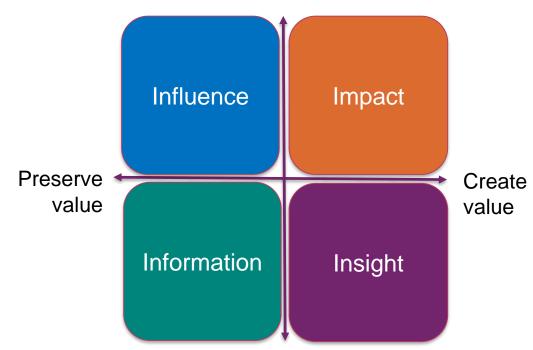


The **sourcing** and **analysis**, of decision-relevant financial and non-financial information and its **communication** and **use**, both to **preserve value** and to **create value**  Definition of Management Accounting

Source: CGMA Global Management Accounting Principles

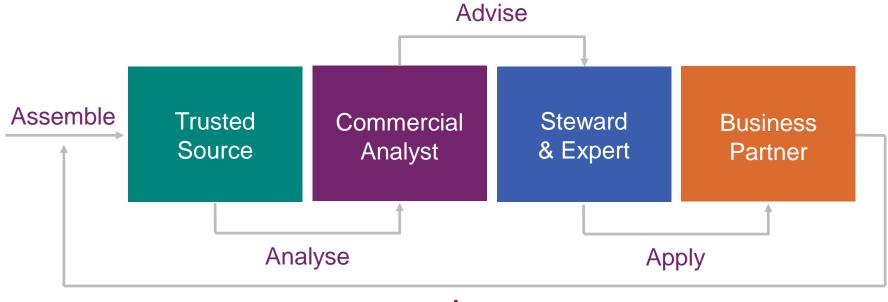
## A definition of Management Accounting:

Communication and use of accounting and management information



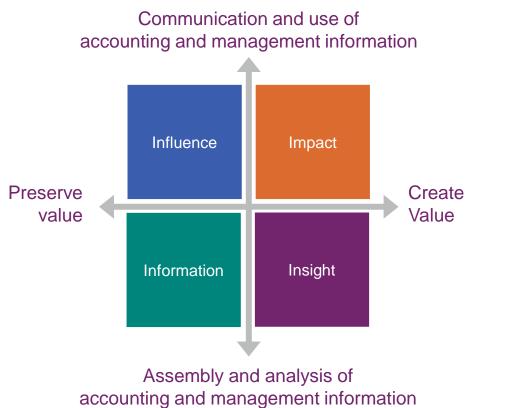
Assembly and analysis of accounting and management information

#### Broader roles of finance / management accountants



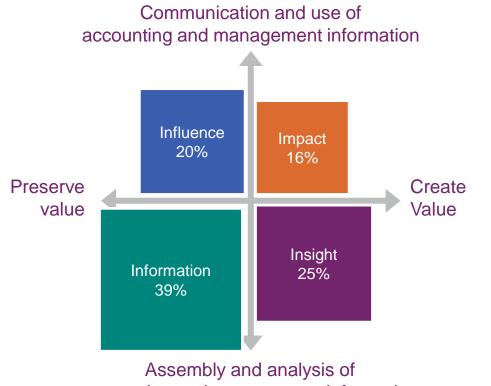
Acumen

#### The Definition of Management Accounting



Blocks shown here as if of equal size 4 x 25% = 100%

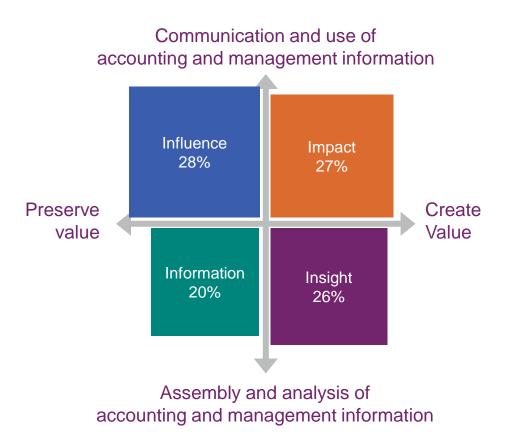
#### Currently, what % of your time do you spend in each of these four areas?



accounting and management information

Source: Analysis of 4,692 responses to an on-line survey conducted in 2018

#### Ideally, what % of your time would you wish to spend in each of these four areas?



Source: Analysis of 4,692 responses to an on-line survey conducted in 2018

The Research

**Business Context** 

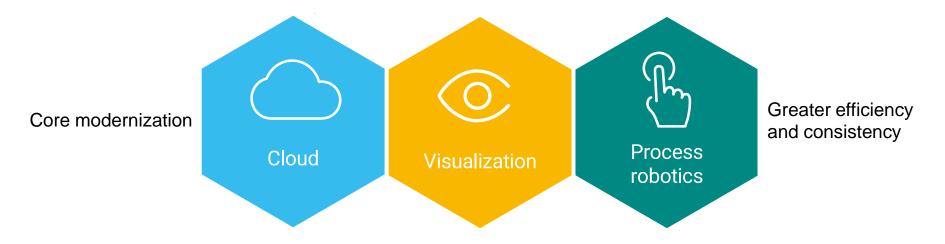
Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

Questions, comments, insights etc.

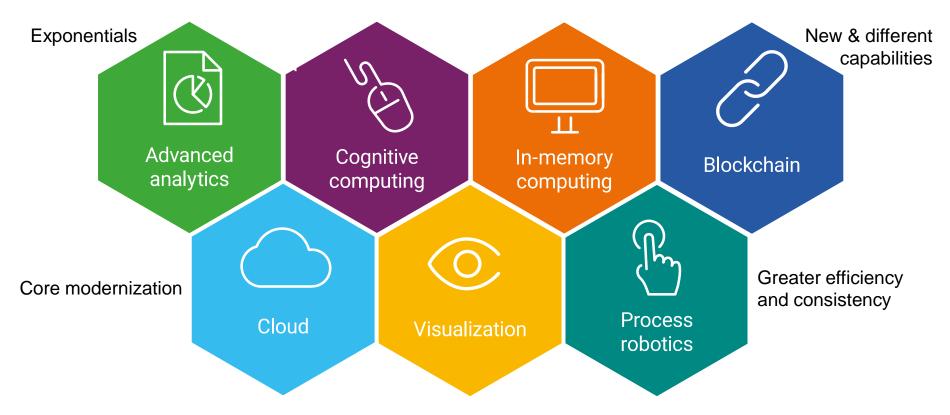
Conclusion

## Technology impacting the finance function



Deloitte. Crunch Time: Finance in a digital world (2016)

### Technology impacting the finance function



#### Management Accounting Services:



Subject Matter Expertise: External Reports, Tax, M&A, I.R.

**Decision Support**, Management Information

Implementation

& Performance

Management

Accounting Operations Accounts Payable, Accounts Receivable, Payroll, Record to Report, Management Accounts

FP&A

The Research

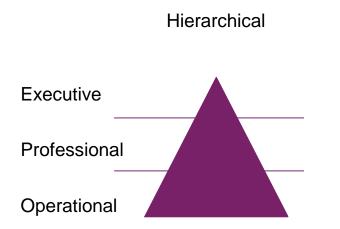
**Business Context** 

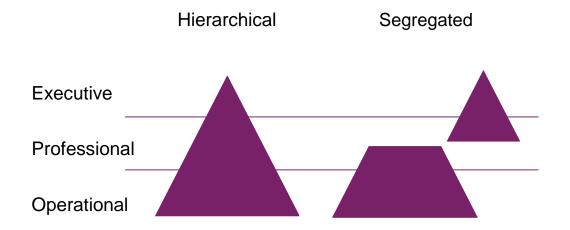
Four themes;

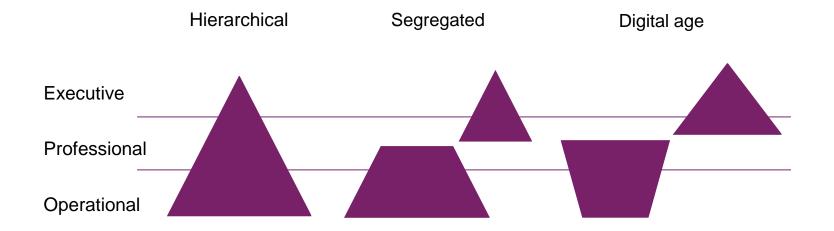
- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

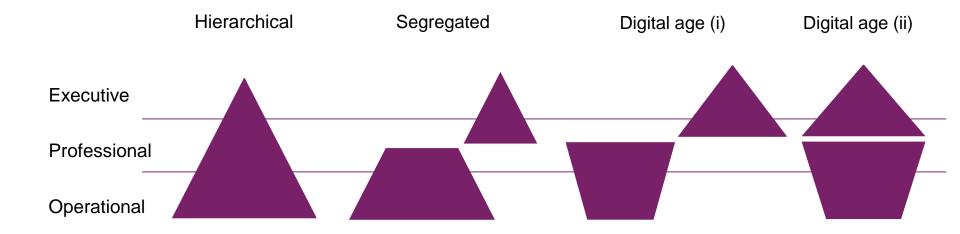
Questions, comments, insights etc.

Conclusion



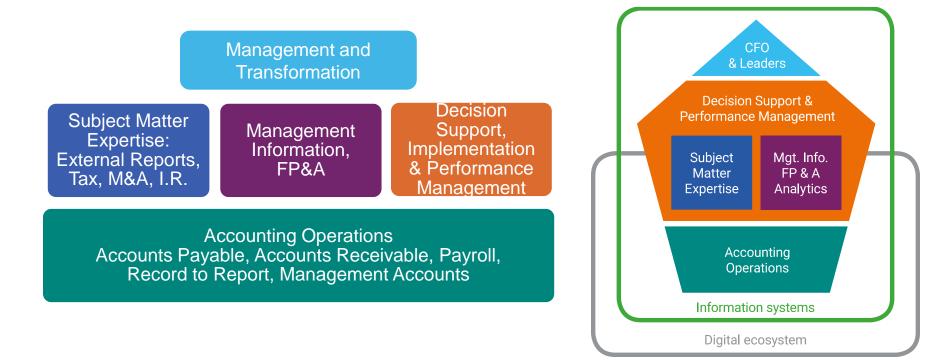






#### Management Accounting Services

#### Changing shape:



The Research

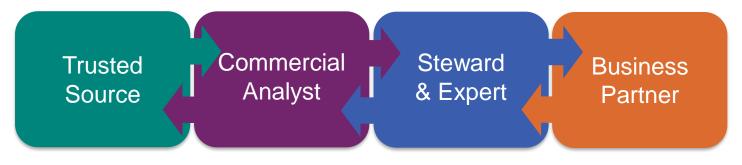
**Business Context** 

Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

Questions, comments, insights etc.

#### Conclusion



#### Fusing and evolving

- Less siloed in a department /function. More pervasive; the essential discipline for management and control
- Emphasis shift from budget and cost control to enabling value creation
- From accountants working with accountants within their function to accountants working alongside business unit managers
- From producers of information to drivers of performance
- Less about accounting; more about management
- More enabled by technology which will augment what we do





Estimates of extent to which different types of roles could be automated; Source: McKinsey, Where machines could replace humans - and where they can't (yet)



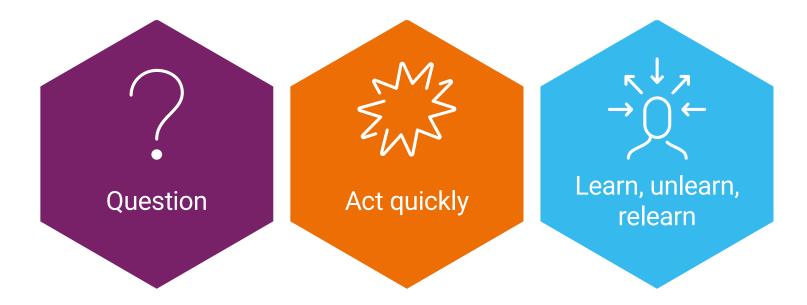


#### Competencies:

Technical accounting & reporting Business skills Analytics Subject matter Change expertise (SME) management Problem Solving Negotiation Communication

Influencing

#### Mindsets



Good foundation for a career; life long learning to future-proof



Agile Mindset

The Research

**Business Context** 

Four themes;

- 1. Management Accounting's mandate
- 2. New Technologies
- 3. The changing shape of finance
- 4. Competencies and Mindset

Questions, comments, insights etc.

#### Conclusion

Management accountants will be freed to provide the discipline needed to improve decision-making and performance management - but they will need:

- a) Strategic awareness of new technologies etc.,
- b) Business Models and performance metrics.
- c) Data sources and analysis techniques
- d) The management accountant mindset



# Thank you

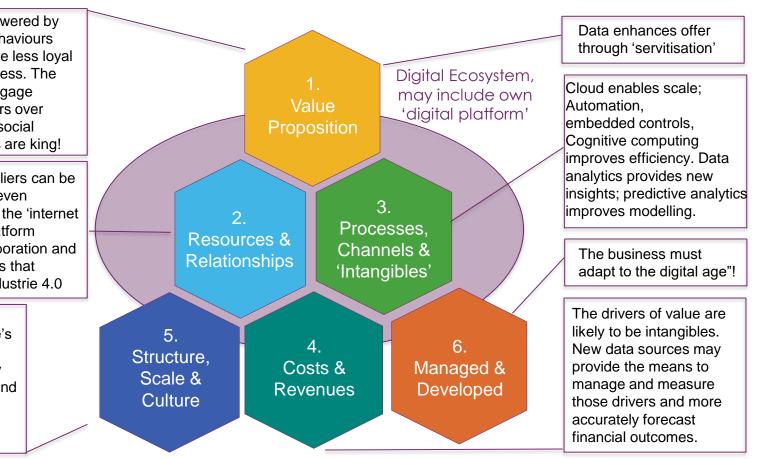
peter.simons@aicpa-cima.com

#### New Technologies and Business Models

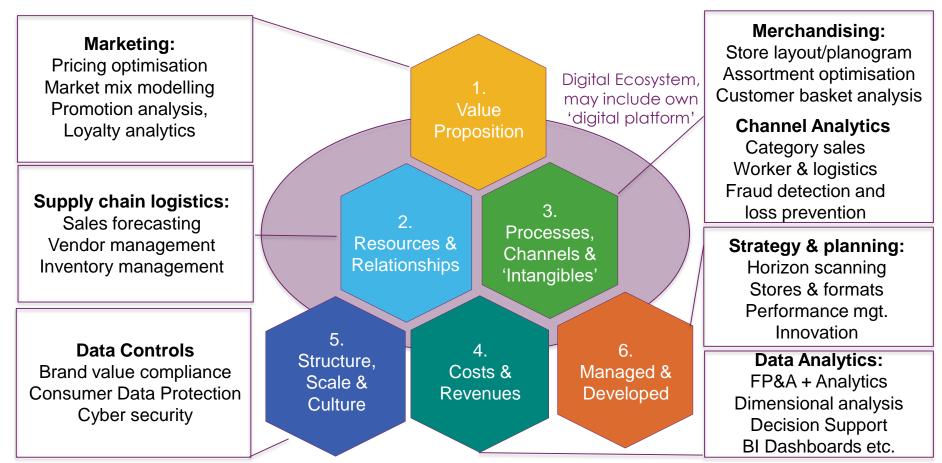
Customers are empowered by the internet. Their behaviours are changing; they are less loyal and expect more for less. The business can now engage directly with customers over digital channels and social networks. Intangibles are king!

Interactions with suppliers can be conducted on-line or even automatically through the 'internet of things'. A digital platform enables greater collaboration and symbiotic relationships that benefit customers; industrie 4.0

Innovation has to be cultivated and people's skills developed. Greater transparency can be provided to (and may be expected by) stakeholders and regulators.



#### Big Data and Business Models – supermarket example



#### New challenges, new tools Source: Deloitte, Crunch Time - Finance in a digital world - 2016

#### **Exponentials**



Core

#### Advanced analytics

Analytics has long been part of the finance arsenal, but new techniques are helping business people tackle the crunchy questions with insightful answers. Often that means combing through big data to see patterns that suggest future opportunities.



#### Cognitive computing

Cognitive computing and artificial intelligence (AI) simulate human thinking. This technology includes machine learning, natural language processing, speech recognition, and computer vision.



#### In-memory computing

In-memory computing refers to storing data in main memory to get faster response times. And because the data is compressed, storage requirements are reduced. The result? Speed and access to quantities of data that were previously unimaginable.



#### Blockchain

Blockchain is a digital distributed ledger, where transactions are verified and securely stored on a network of distributed and connected nodes, without a governing central authority.



#### Cloud

Cloud is a kind of computing that uses scalable, elastic technology to deliver services over the Internet. Instead of making large investments up front, finance can get the full stack of finance functionality "as-a-service," delivered through public, private, or hybrid clouds. Modernization



#### Process robotics

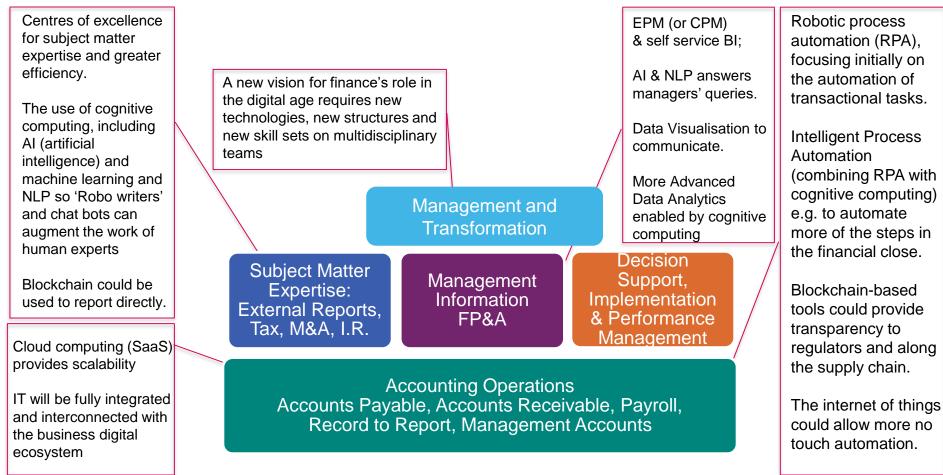
Process robotics automates transaction processing and communication across multiple technology systems. Robots perform recurring processes just like humans, but with less risk of errors and fatigue.



#### Visualization

Visualization refers to the innovative use of images and interactive technology to explore large, high-density data sets. Visualization suites complement business intelligence and analytics platforms, offering rich graphics, interactivity, and usability on par with leading consumer experiences.

#### Impact of New Technologies on Management Accounting Services:



#### Management accounting services and the shape of finance:

